



CANNON BUILDING
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**STATE OF DELAWARE
REAL ESTATE COMMISSION**

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PUBLIC MEETING MINUTES:	REAL ESTATE COMMISSION SUBCOMMITTEE
MEETING DATE AND TIME:	Thursday, April 11, 2019 at 9:30 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A , Second Floor of the Cannon Building
MINUTES APPROVED:	July 11, 2019

MEMBERS PRESENT

Nikki Lane, Professional Member, **Chairperson**
Lynette Scott, Professional Member
Nora Martin, Professional Member
Randy Marvel, Professional Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General
Alison Warren, Administrative Assistant III

ALSO PRESENT

Andy Taylor, Esquire
Bobbie Slagle

CALL TO ORDER

Ms. Lane called the meeting to order at 11:22 a.m.

REVIEW OF MINUTES

The subcommittee reviewed the February 14, 2019 meeting minutes. Ms. Scott made a motion, seconded by Ms. Martin, to approve the minutes as written. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

Discussion to Update Regulations:

The commission subcommittee discussed and reviewed the draft rules and regulation documents changes:

1.5 Duty to Update Address – *requirement was made broader for clarification purposes.*

2.4 – *The specific referenced website was removed until confirmation is made about whether the website link will change.*

3.0 Requirements for Obtaining an Associate Broker's License
The numbering as well as the wording added and deleted was reviewed.

8.0 Business Relationship and Practices

8.1.1. & 8.4.1. changes were discussed

8.5 Real Estate Teams - *updates to the requirements were reviewed.*

8.5.3 Broker Supervision – *a statement will be added after 8.5.3.1.1 that says the Broker shall maintain the list of licensed team members.*

8.6 Advertising - *the following updates were reviewed:*

8.6.2 – “Advertising” means

8.6.5 – Disclosure

8.6.5.3.1 - Team name in relation to Brokerage organization

8.6.5.5 – Electronic Advertising

8.7 Compensation and Inducements

8.7.1. – the following sentence will be added to this requirement

A Broker is permitted to pay compensation to a retired or terminated Licensee which was earned while the Licensee had an active license. A Broker is permitted to pay compensation to the estate of a deceased Licensee which was earned while the Licensee had an active license.

9.6 – *the words “in writing” will be added after disclosed.*

11.0 Renewal of Licenses

11.3 – *the date will be updated to May 1, 2022*

12.0 Reinstatement of Licenses - *updates to the requirements were reviewed.*

13.0 – An Inactive status requirement will be added

14.0 – Continuing Education Numbering will be updated to 14.0

13.13 – New Licensee (current numbering – will change to 14.13) - *updates to the requirements were reviewed*

Topics for next meeting

- Office Manger Criteria
- Clarifying Property Management – *what you can and can't do??*
- 8.7.4. – remove the word “timely” – *needs further discussion*

PUBLIC COMMENTS

There were no public comments

NEXT SCHEDULED MEETING

The next meeting will be held on July 11, 2019 at 9:30 a.m. in Conference Room A, 861 Silver Lake Boulevard, Suite 203, Dover, DE

ADJOURNMENT

There being no further business before the Commission. Ms. Scott moved, seconded by Mr. Marvel to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 12:42 p.m.

Respectfully submitted,

Alison Warren

Alison Warren
Administrative Assistant III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.

